



Canadian Dairy Commission

14th Annual Public Meeting

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Agenda

1. Opening Remarks
2. Minister's Address
The Honourable Marie-Claude Bibeau, Minister of Agriculture and Agri-Food
3. Chair's Report
4. Audit Committee Chair's Report
5. CEO's Report
6. Question Period
7. Guest Speakers:
Raymond Chrétien, C.C. on Canada-US Relations and Peter Kirby on the Canada-US Trade
8. Question Period
9. Closing Remarks

The Honourable
Marie-Claude
Bibeau, Minister
of Agriculture and
Agri-Food





Chair's Report

Bob Ingratta



2020 – A year in review

CUSMA

COVID-19 Pandemic

Industry collaboration

CDC Mandate and what we stand for

MISSION: to provide leadership to enhance the vitality of the Canadian dairy industry for the benefit of all Canadians

MANDATE: to provide efficient producers of milk and cream with the opportunity to obtain a fair return for their labour and investment, and to provide consumers of dairy products with a continuous and adequate supply of high-quality dairy products



CDC Board of Directors

A collection of abstract geometric shapes in blue, orange, green, and yellow, including circles, arcs, and lines, scattered across the left side of the slide.

Responsibilities

Board of Directors
Audit Committee

Management Committees:
1. Senior Management Team
2. Internal Audit and
Program Evaluation Advisory
Committee



What do we do?

We chair the Canadian Milk Supply Management Committee

We set the support price for butter

We recommend milk production quota

We administer pooling agreements

We administer programs

We perform audits





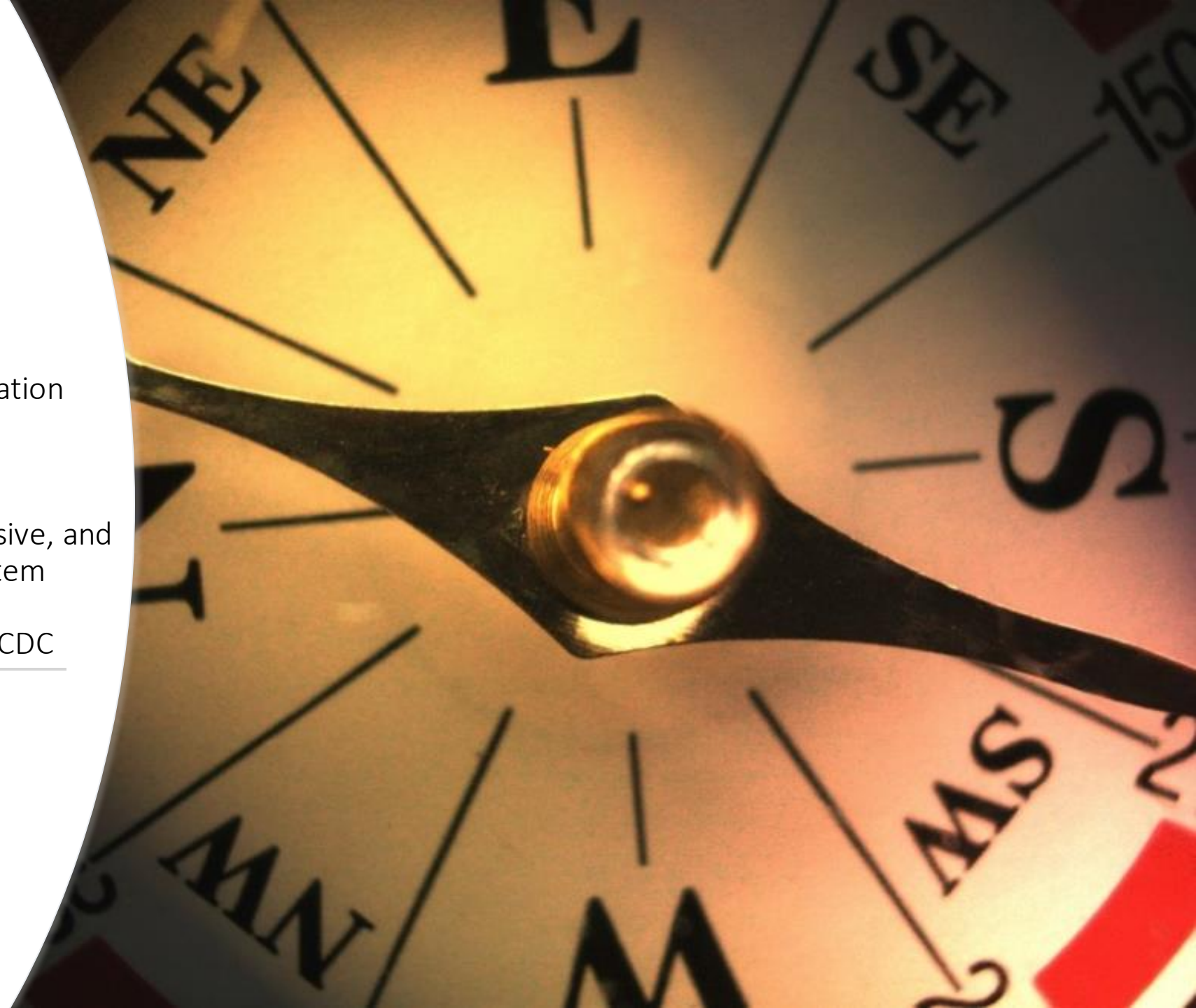
Future direction and priorities

We help stimulate investments and innovation

We support the Canadian dairy industry

We strive for a well-administered, responsive, and well-understood supply management system

We ensure an organized and well-staffed CDC





Chair's Closing Remarks

Bob Ingratta



Financial review and oversight

Commissioner and Chair,
Audit Committee
Jennifer Hayes



INVENTORY

Butter inventories under:

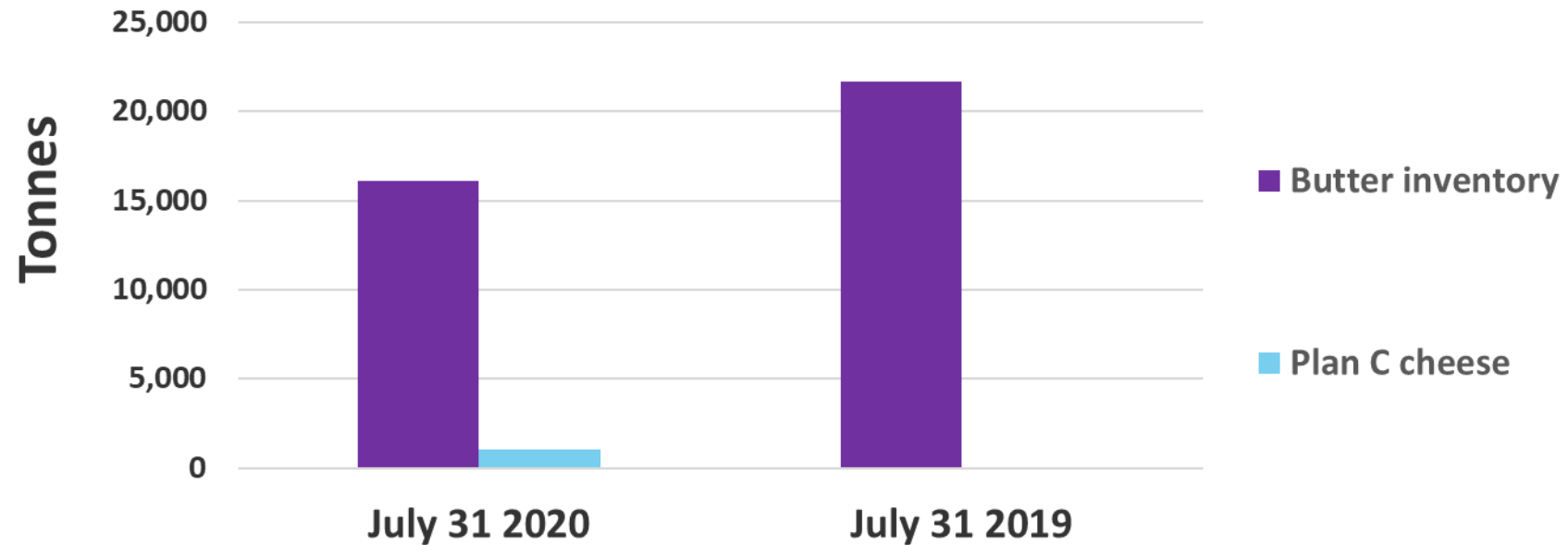
- Domestic Seasonality Programs
- Imported butter as part of Canada's obligations under the WTO

Skim milk powder (SMP) inventories were depleted in 2019

PLAN C CHEESE

- Temporary storage program to help the dairy industry during the pandemic
- The CDC purchases cheese from processors who must repurchase at the same price, after a set period
- Reported separately from inventory, as required by accounting standards (i.e., IFRS) “Repurchase agreements”

BUTTER INVENTORY & PLAN C CHEESE

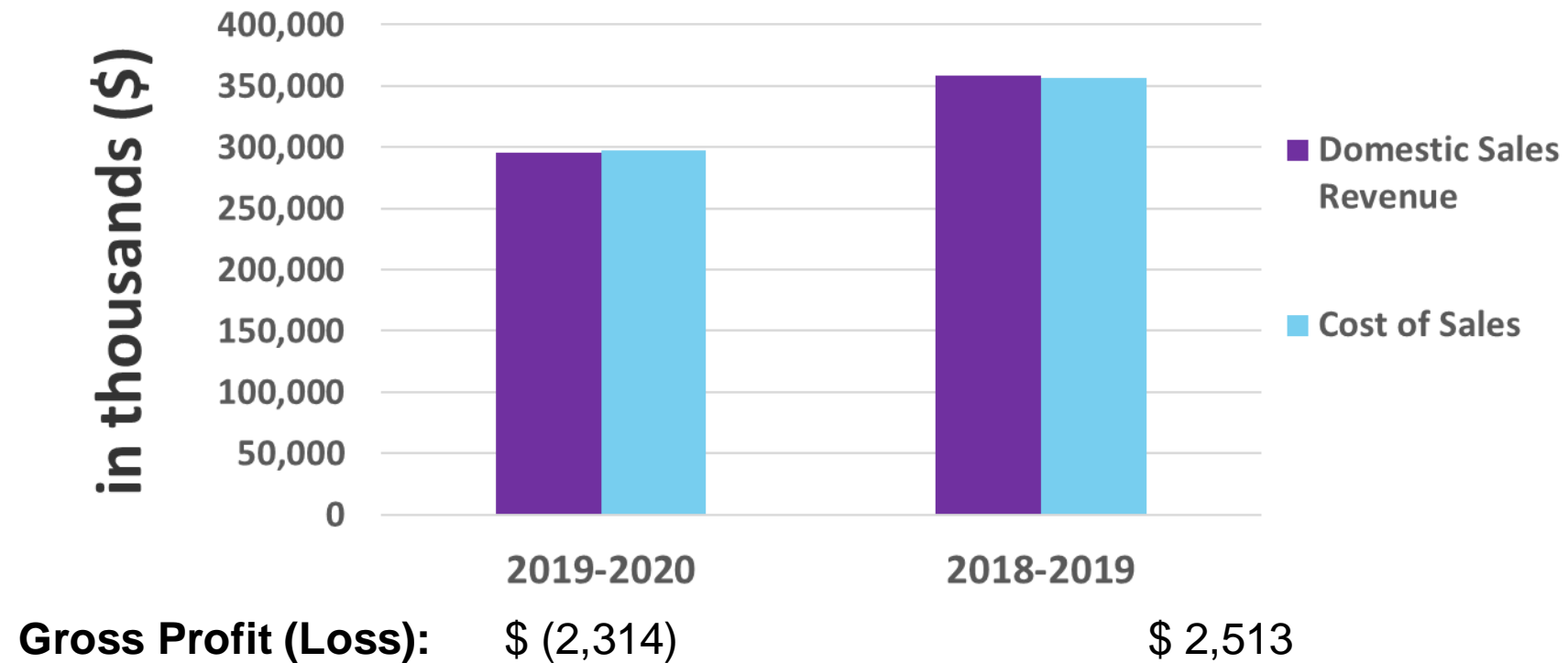


Total Value (in thousands)

Butter inventory:	\$ 132,313	\$ 178,157
Plan C cheese:	\$ 9,441	\$ -

- Butter stocks are slowly returning to more normal levels
- The CDC purchased 1,049 tonnes of Plan C cheese

DOMESTIC ACTIVITIES



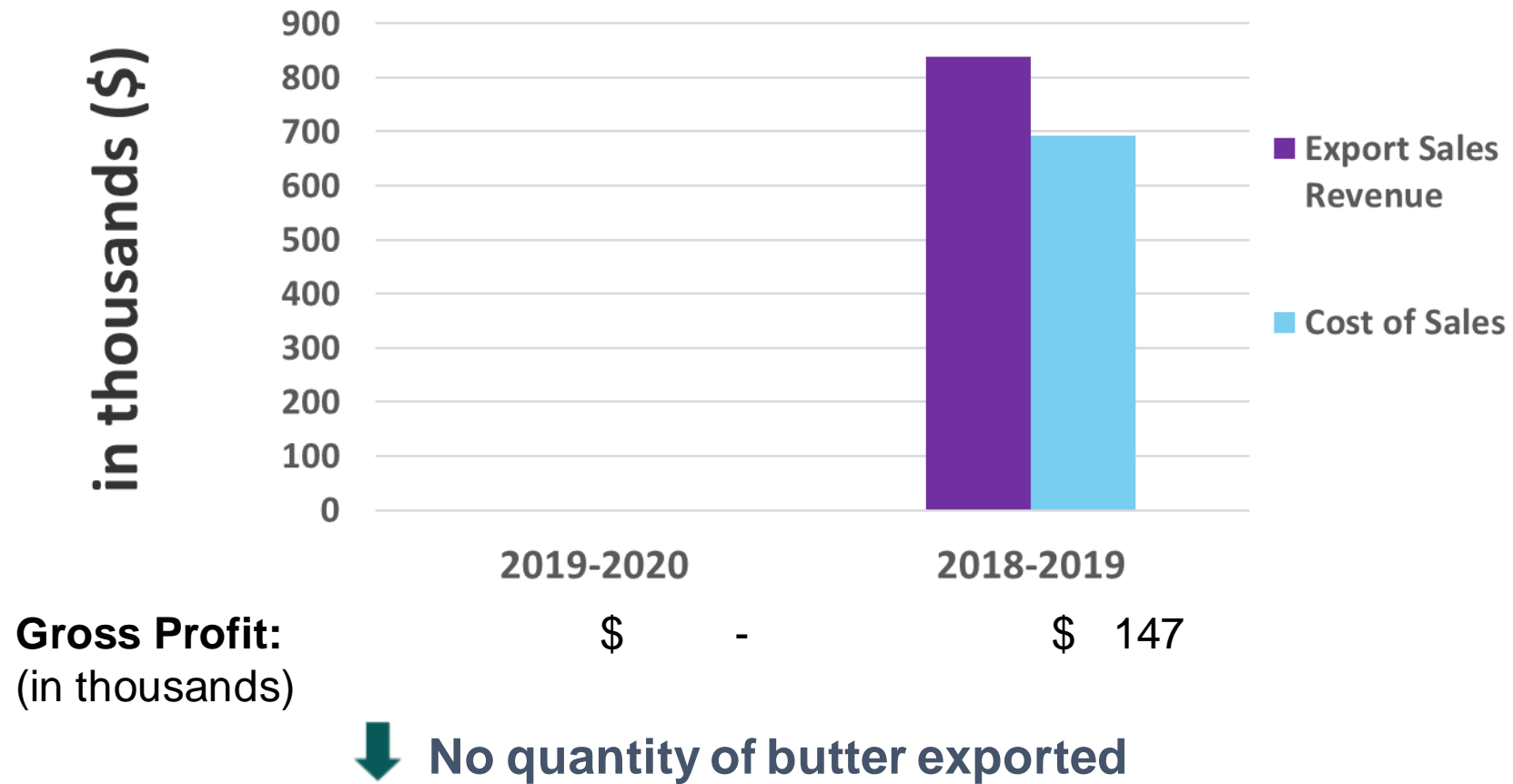
(in thousands)



No sales of skim milk powder (SMP)

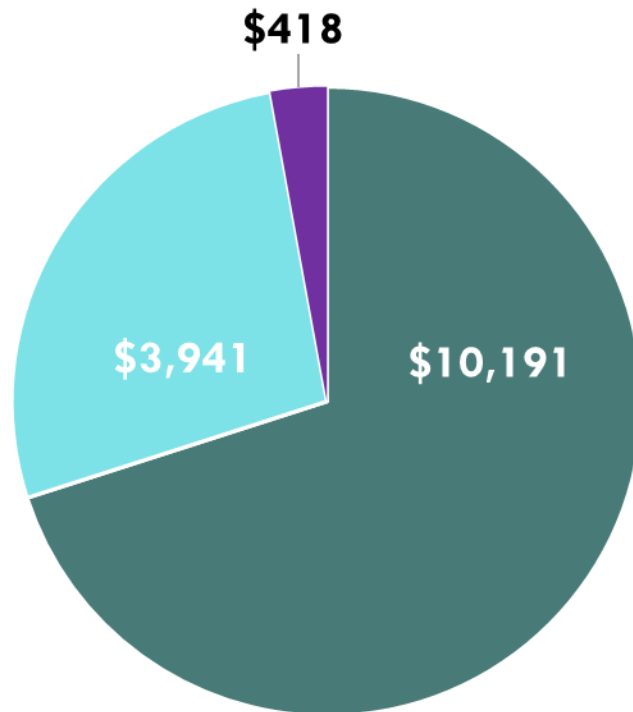
Lower sales of butter

EXPORT ACTIVITIES



OTHER INCOME

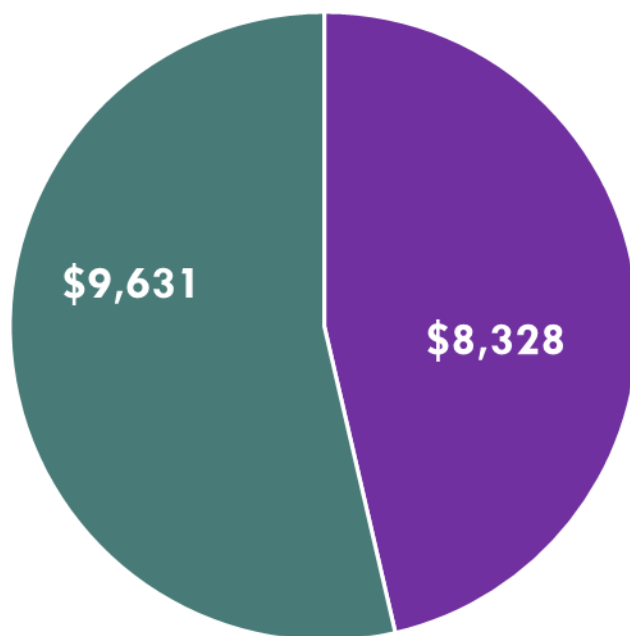
in thousands



- Funding from milk pools
- Funding from the Government of Canada
- Professional services

OPERATING AND ADMINISTRATIVE ACTIVITIES

In thousands



- Operating Expenses
 - Industry initiatives
 - Cost of Production study
 - Plan C program costs
 - Other charges (recoveries)
- Administrative Expenses
 - Salaries and employee benefits
 - Other administrative expenses (rent, travel, administrative support)

OVERALL RESULTS

Operational surplus: **\$1.3M**

- Distributed to provincial agencies and boards following a decision of the CMSMC

Total comprehensive loss:
\$7.0M

Retained earning: **\$19.2M**



CEO's Report

Serge Riendeau



COVID-19 Pandemic

Dairy Direct Payment Program

A circular inset image showing a close-up of a check. The text "Pay to the Order of" is printed in a large, bold, serif font. The background of the check is a light blue color with a repeating pattern of small, dark blue, stylized 'Z' or 'N' shapes. The text is slightly tilted upwards to the right.

Pay to the
Order of—

New environment

National Ingredient Strategy

Trade Agreements

- CETA
- CPTPP
- CUSMA

P10 Pooling Agreement

Support Price

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 - - National Pricing Formula
 - Exceptional circumstances

2020 in numbers

25 meetings of the CDC Board of directors

15 meetings of the CMSMC

20 meetings of the Market Committee

21 meetings of the Secretariat

6 meetings of the P10 Signatories



Thank you for your
hard work and
dedication





A word to the industry



Question period



Raymond Chrétien, C.C.
Partner, Fasken Law Firm

Canada-US Relations

Peter Kirby

Partner, Fasken Law Firm

Canada-US Trade



Question period





Closing remarks

