

Commission canadienne du lait

September, 2016

Market Comment

increase over July 2015.

Total Requirements for the 12 month

compared to last month and a 4.7%

period ending July 2016 were 344.81 M kg

BF. This figure represents a 0.65% increase

On a 12-month rolling basis, July 2016 saw

a moderate growth of 7.8% in yogurt and

ice cream (Class 2) when compared to the

utilization continued to grow in Class 3(d),

same period ending July 2015. Butterfat

period a year ago. Class 4(a) showed an

increase in butter production of 12.1%

over the previous year, and remained

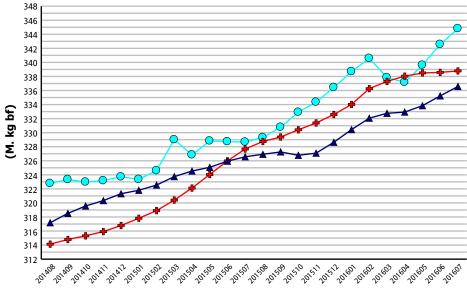
almost the same as the previous month.

with a 28.4% increase over the same

CDC MARKET BULLETIN

Total Demand, Total Quota and Total Production

(12 Month Rolling)



Total Demand 🕈 Total Production 🔺 Total Quota

	Total Production (kg bf)		Fluid Production (kg bf)		Industrial Production (kg bf)				
	2014/8 to 2015/7	2015/8 to 2016/7	% Change	2014/8 to 2015/7	2015/8 to 2016/7	% Change	2014/8 to 2015/7	2015/8 to 2016/7	% Change
NL	1,958,861	1,966,770	0.40%	1,513,573	1,476,914	-2.42%	445,288	489,856	10.01%
P5	247,371,830	254,979,924	3.08%	78,772,818	76,850,834	-2.44%	168,599,012	178,129,090	5.65%
WMP	78,340,541	81,838,331	4.46%	35,808,808	36,049,051	0.67%	42,531,733	45,789,280	7.66%
Canada	327,671,232	338,785,025	3.39%	116,095,199	114,376,799	-1.48%	211,576,033	224,408,226	6.07%

Milk Utilization ('000 kg)

								-	
	Butterfat			Solids Non Fat			Cumulative Over/Under Production (with limits) as		
Milk Class	2014/8 to 2015/7	2015/8 to 2016/7	% Change	2014/8 to 2015/7	2015/8 to 2016/7	% Change	of: July 31, 2016		
1(a)	46,569	46,826	0.55%	234,782	231,906	-1.23%	Province	kg of bf	% *
1(b)	48,435	50,772	4.82%	20,920	21,691	3.69%		•	
	25 527	27 525	7 0.2%	47.000	40 440	2.02%	NL	-112,370	-4.29%
2	25,537	27,535	7.82%	47,990	49,446	3.03%	PE	-72,166	-1.67%
3	115,162	119,790	4.02%	240,938	237,963	-1.24%	NS	-7,169	-0.10%
4(a)	55,788	62,530	12.08%	10,470	16,764	60.12%	NB	-36,063	-0.63%
4(b)	1,864	1,799	-3.49%	4,972	4,564	-8.20%	QC	-262,291	-0.21%
	874	945	8.19%	92,424	112,774	22.02%	ON	2,302,649	2.11%
4(m) 4(a1)	0/4	545	0.15%	52,424	112,774	22.02/8	MB	-816,674	-5.82%
5(a,b,c)	30,008	25,087	-16.40%	45,318	43,178	-4.72%	SK	-126,683	-1.26%
5(d)	1,252	1,011	-19.27%	26,489	28,006	5.73%	AB	-174,369	-0.60%
Other	1,352	1,674	23.83%	4,733	11,700	147.19%	BC	-84,703	-0.29%
Total	326,843	337,971	3.40%	729,036	757,992	3.97%		 / Under Production (recent 12 months tota 	



Continuous Ouota



CDC MARKET BULLETIN

Retail Product Sales*

Current period vs previous period
('000 kg)

Up to:	July 23, 2016		
	Previous 12 Month	12 Month	Change
Butter	57,752	59,139	+ 2.7%
Total Cheese	258,429	209,672	+ 4.5%
Cheddar	87,309	91,521	+ 4.7%
Fine Cheese*	51,296	53,412	+ 3.4%
Everyday Cheese*	58,344	61,334	+ 5.0%
Processed	58,500	57,285	- 3.2%
Ice cream	177,399	179,708	+ 3.3%
Yogurt	321,243	331,106	+ 2.9%
Cream	92,860	96,642	+ 4.0%

Source: The Nielsen Company, MarketTrack and Homescan panelists. *Note: Everyday Cheese = 3(c), Fine Cheese = 3(a)

Butter Inventory ('000 kg)							
	Jul 30, 2015	Jul 30, 2016					
PLAN A BUTTER	302	0					
PLAN B BUTTER	5,716	8,468					
IMPORTED BUTTER	2	432					
TOTAL CDC BUTTER STOCKS	6,021	8,900					
PRIVATE BUTTER STOCKS	11,873	12,082					
TOTAL CDC AND PRIVATE BUTTER STOCKS	17,893	20,983					
Other Private Stocks ('000 kg)							
	Jul 31, 2015	Jul 31, 2016					
CHEDDAR	50,748	53,689					
PROCESSED CHEESE	14,131	14,628					
SPECIALTY CHEESE	29,021	30,894					

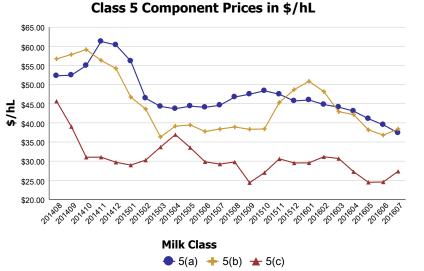
Comments on Stocks

Total BF production for the 12 month period ending July 2016 was 3.4% higher than the same period last year. Production is expected to maintain this general level of growth throughout the summer and increase in the fall.

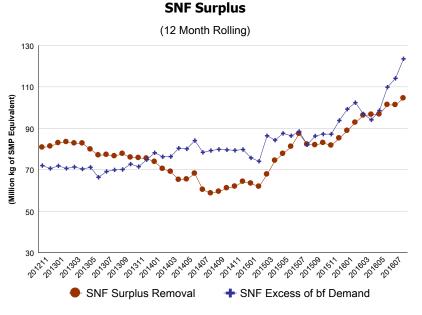
As of July 31, 2016, the CDC had imported 8,374 tonnes of butter via supplementary imports to meet market demand and replenish CDC stocks (1,529 tonnes in July 2016). At the close of July, the CDC held 8,468 tonnes of butter in Plan B.

Average Return from Milk Sales (\$/hl std) Milk Class 2014/8 to 2015/7 2015/8 to 2016/7 % Change \$96.25 \$96.93 0.70% 1 2 to 4(d) \$78.22 \$75.61 -3.34% 4(m) 4(a1)* \$10.27 \$8.01 -22.02% -13.15% 5(a) to (c) \$44.89 \$38.99 5(d) \$28.31 \$22.72 -19.74% All Classes \$76.23 \$73.77 -3.23%

* Price based on SNF components only







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